



U.S. General Services Administration

WELCOME TO GSA FLEET LEASING

Steve Olds
Fleet Zonal Operations

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GSA Fleet Value Proposition

Right Vehicle

Right Price

Great Service

and the data required to effectively and efficiently
manage a fleet.

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GSA Fleet: An Introduction

- **GSA Fleet manages over 200,000 vehicles**
- **Worldwide customer base**
 - Germany, Italy, Afghanistan, Honduras, Guam, and Japan
- **Revolving fund**
- **Full service leasing**

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Organizational Structure

Name Change - GSA Office of Fleet Management

– 11 Regions to 4 Zones



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Organizational Structure: Customer Impact

- **Goal to improve consistency and customer service**
- **Continue to receive support from:**
 - Fleet Services Representatives
 - Fleet Management Centers
 - National Advisory Account Representatives
- **Same Customer Number (GSA Fleet Drive-thru log-in)**

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GSA Fleet Services

- **Low Rates**
- **Fleet Service Reps**
- **AMC/MCC**
- **Vehicle Acquisition**
- **Card Services**
- **Fleet Solutions**
- **Fleet Management System**

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Rates

Monthly rate
+ Mileage rate
+ Accessory Charge
(if applicable)

Total Monthly Cost

What does this cover?

- Vehicles and Replacements
- Vehicle Management System
- Maintenance Management
- Fuel Costs
- Accident Management
- Disposal of Replaced Vehicles
- Management of your Vehicle Program
- Tags

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Fleet Service Representatives

- **Primary Customer Point of Contact**
- **Worldwide**



Accident Management Center (AMC) Maintenance Control Center (MCC)

AMC:

- Collision Repairs & 3rd Party Claims Service
- Works with Appraisers, Insurance Companies & Customers

MCC:

- Oversees Authorizations, Mechanical, Tire Repairs & PMs

Hours: 6 AM – 7 PM Central
AMC & MCC: 866-400-0411

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Vehicle Acquisition

- Modern Fleet: Guaranteed Replacements
- Federal Fleet Management and Policy Expertise
- Coordinates Annual Vehicle Replacement Cycles
- Assists with Rightsizing your Fleet and Meeting Federal Mandates



Alternative Fuel Vehicles

- **Executive Order 13693 Sets Aggressive Targets for Reducing Greenhouse Gas Emissions Governmentwide**
 - Telematics
 - EV Tax Credits
 - Charging Stations
 - FedFMS



Fleet Credit Card

- Wright Express (WEX)
- Over 90% of Retail Fuel Locations Accept WEX
- Offers a MasterCard Backup for Locations that don't Accept WEX
- Behind the Scene Fraud Control Keeps Costs Low
- WEX Fuel Locator App with Price and Location



Fleet Solutions

- **Short Term Rental Program**
- **Vehicle Monitoring**
- **Fleet Vehicle Safety**
- **Exploring other Solutions**

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Short Term Rentals

- **GSA Fleet Handles Equipment & Vehicle Rental Procurement process**
- **Lowest rates**
- **Sedans to High Lifts**
- **Rentals up to 120 Days**



Vehicle Monitoring

- **Track Vehicle Location**
- **Interactive Reports**
- **Protect and Recover Assets Quickly**
- **Monitor Driving Habits**
- **Green Benefits**
 - Increase Fleet Utilization
 - Combine Trips



GSA Fleet Drive Thru

Web-based Applications

- Mileage Express
- Reports Carryout
- Speed Pay
- CRASH
- VCSS
- Customer-Driven Data
- Replacement Vehicle (CAM)

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Motor Vehicle Registration System (FMVRS)

- **Governmentwide Registration System for All Federally Tagged Motor Vehicles**
 - National Security (NLETS)
 - Governmentwide Inventory Control of Vehicles/Tags



How can you help?

- **You Play a Role in Maintaining GSA's Quality Fleet & Keeping Costs Down**
 - The Lower Our Costs, the Lower your Monthly Rates

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Be A Safe Driver

- **Fasten All Occupant Safety Belts**
- **Attend our Free Safety Training**
 - <http://drivethru.fas.gsa.gov/>
- **Drive Safe - Not Distracted**
- **Don't Text and Drive**
- **Keep Vehicles Smoke Free**



Crashes are costly

- **Don't Drive Under the Influence of Alcohol or Other Mind Altering Substances**
- **Be familiar with all aspects of your vehicle**
- **Make sure other drivers see you**
- **Drive with regard to the weather**



Day-to-Day Care

- Engine Oil Level
- Fluid Leaks
- Tires
- Exterior
- Familiarize Yourself with the Vehicle Owner's Manual



Practice preventive maintenance

- **Failure to complete the preventive maintenance schedule may void warranties on GSA Fleet vehicle and lead to future costly repairs**



Report Odometer Readings

- **For your vehicle to receive proper preventive maintenance and to be billed correctly**
- **Submit your odometer readings by:**
 - GORP (Get Odometer Reading at the Pump)
 - Mileage Express
 - FTP (File Transfer Protocol)



Call MCC/AMC

Prior to Service or Repairs

- **Technicians can easily determine if your vehicle is under warranty and direct you to a qualified vendor**
- **GSA has national agreements in place that provide great prices and convenient locations for purchasing tires**



Use Manufacturer Provided Emergency Roadside Assistance

- **Free when vehicle is under warranty**
- **Typical Services Include:**
 - Emergency towing
 - Flat tire change
 - Fuel delivery
 - Jump starts
 - Lockout service



Maximize Fuel Savings

- **Purchase regular unleaded self-service gasoline from stations with lowest price**
 - Use Alternative Fuels when available if AFV
- **Select fuel-efficient routes**
- **AFV Directory**
 - www.eere.energy.gov/afdc
- **WEX Fuel Finder:**
 - <http://www.wrightexpress.com/octane-mobile-app-fuels-fleet-performance>



Web-based Resources

- **GSA Fleet Portal**
 - gsa.gov/gsafleet
- **GSA Fleet DriveThru**
 - <http://drivethru.fas.gsa.gov>
- **Can't find what you are looking for?**
 - Email us with questions or suggestions at fleet.operations@gsa.gov



Get Help from a Live Person

- **Fleet Service Representatives (FSR)**
 - Your Primary Point of Contact
- **Accident Management Center (AMC)**
- **Maintenance Control Center (MCC)**



Thank You!

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